

Built for

**YOU**



**An introduction to our business and services**

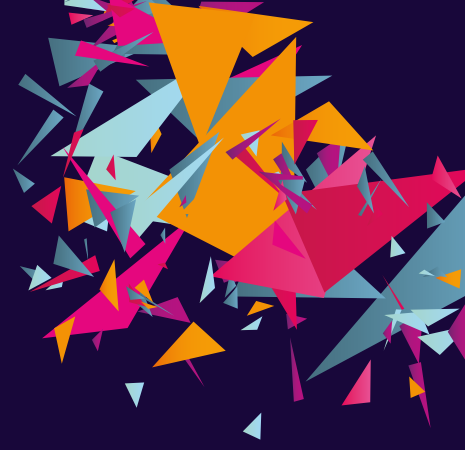
**Inspired. By you.**

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# A BUSINESS BUILT FOR YOU



**We are the UK's leading utilities consultancy, offering you the UK's most complete utilities solution.**

We ranked as the UK's number one TPI in the most recent independent Cornwall Insight Report<sup>1</sup>. It's something we're incredibly proud of. And we got here by listening to our clients' needs and using that insight to shape our acquisition and investment activity.

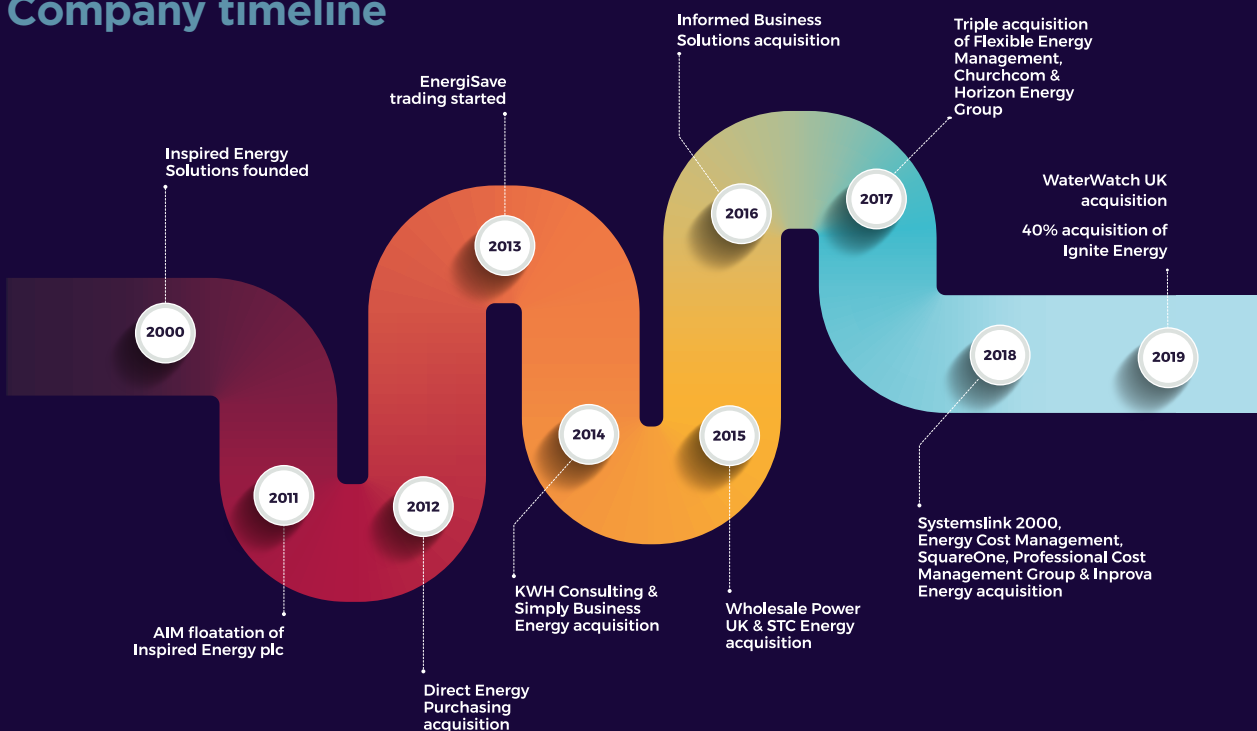
Since Inspired Energy Solutions was founded back in 2000, we've worked tirelessly to build a business that can cover the full array of a business' utilities needs.

Today, it means that our clients can use any or all of our services to create their own perfect-fit utilities management solution.

So, whether you need support with gas, electricity or water; on projects ranging from utilities procurement and efficiency through to the development of bespoke on-site generation projects, we've got the in-house expertise to help you achieve your goals.

**Why not talk to us about your requirements? We're ready when you are.**

## Company timeline



<sup>1</sup>Inspired Energy rated number one UK TPI in I&C Index in the independent Cornwall Insight report 2018, <https://www.cornwall-insight.com/>

# INSPIRED ENERGY IN NUMBERS



**New to Inspired Energy? Here are a few key facts and figures to help you get to know us a little better:**



## **20 years**

We've got 20 years of invaluable experience in the energy marketplace.



## **16 acquisitions**

Since 2012, we've been investing in specialist companies to help us build the most complete utilities offering available.



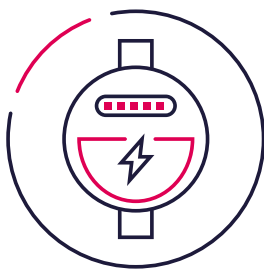
## **500 employees**

We've more than doubled our workforce since 2016, so you'll always have an expert voice at the end of the phone.



## **2,800 clients**

We process 97k bills for 2.8k clients, generating on average £1.2 million of savings every single month.



## **232k meters**

The number of meters we manage keeps on growing. Our clients know they can trust us to do the job right.



## **30TWh of energy**

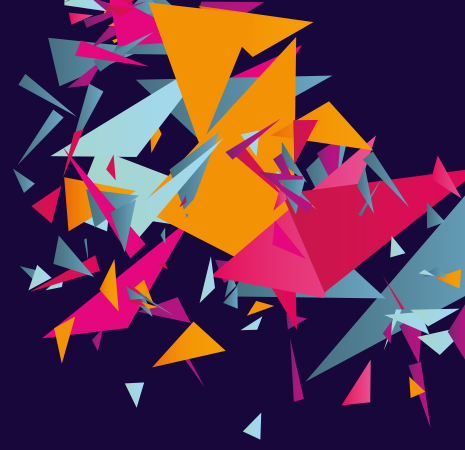
During 2018, we procured 30TWh of electricity and gas for our clients. That kind of scale gives us unrivalled access to the market.



## **Four pillars**

We've built our services around the four key elements of an effective and sustainable utilities strategy. See page 6 for more on this.

# THE FOUR PILLARS SUPPORTING YOUR BETTER UTILITIES FUTURE



**You're busy. You want a straightforward utilities management solution that can be adapted to suit your needs. We can support you with unique software, proven procurement methods and a full range of optimisation services, all provided by our specialist teams.**

Businesses are facing rising utilities costs in what are challenging economic and political times. Our aim is to help businesses remain competitive by optimising the value of every pound they spend on utilities.

**Our structured approach focuses on four key areas which translate into commercial and operating advantages. These services can be adapted and/or combined to create your perfect-fit solution:**



**1. Buy it well**



**2. Use it better**



**3. Make your own**



**4. Do it right**

# THE FOUR PILLARS SUPPORTING YOUR BETTER UTILITIES FUTURE



## 1. BUY IT WELL

Analysing energy prices is a complex and continuous task. Our market analysts and risk managers will monitor and interpret market movements to carry the burden for you. We create and deliver fixed and flexible procurement strategies that are tailored to your needs, financial budget and risk appetite.

Once you have supply contracts in place, we simplify invoicing and forecasting processes by making sure you are being charged correctly, taking control of invoice administration and using our longstanding supplier relationships to solve problems quickly.

**We also combine expert insight into non-commodity costs and market trends with an analysis of your consumption profiles to deliver class-leading budget forecasts.**

# THE FOUR PILLARS SUPPORTING YOUR BETTER UTILITIES FUTURE



## 2. USE IT BETTER

With contracts, billing and budgets taken care of, the next step is to understand your energy and water consumption better. We can help you to measure, visualise and optimise your consumption patterns to avoid costs and monetise opportunities.

Collecting, analysing and reporting utilities data is a time consuming and specialist job. Our proven software and systems present data in meaningful and relevant ways, helping you target and reduce wastage while delivering performance improvements across your estate.

# THE FOUR PILLARS SUPPORTING YOUR BETTER UTILITIES FUTURE



## 3. MAKE YOUR OWN

Once you have optimised your utilities costs, we can help you improve the baseline of your operations, futureproof against rising energy costs, create new revenue streams and even achieve your sustainability goals. This can be achieved through investment in low-carbon generation and storage technologies.

Our expert engineers ensure that any designs fit with your specific site requirements and meet all regulatory standards, including any that can unlock financial relief. We support you in making the right investment decisions by verifying the potential return on investment of each project.



# THE FOUR PILLARS SUPPORTING YOUR BETTER UTILITIES FUTURE



## 4. DO IT RIGHT

It's common for businesses to lose money through hidden costs and suffer damage to their reputation through missed legislation targets. We tackle this in two ways: firstly, our revenue recovery audits identify supplier overcharging and contractual errors. We check that you receive any refunds due to you, ensuring you only pay for what you use.

Secondly, we work to help you understand how existing and future utilities laws and regulations will affect your organisation and can help you comply with your statutory duties, obtain any available cost relief by applying for environmental management schemes and achieve best practice through energy management accreditations and standards.

**We can also help you develop a strategy to meet your zero carbon goals.**

# SERVICES BUILT FOR TODAY AND FOR TOMORROW



**Net zero policy is shaping all our futures. Rethinking utilities consumption is one way in which businesses can contribute towards climate action while also protecting the bottom line.**

Measures taken to reduce carbon emissions, cut waste and help balance our power grid also have the potential to reduce spend, create new revenue and build commercial resilience for the future.

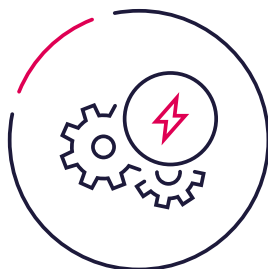
The steps we've already taken on our own carbon-reduction journey mean we're ready to lead others towards a more sustainable utilities future.

**Talk to us today to find out how we can help you protect your operations as well as the environment, as the UK's utilities marketplace changes.**

**We can help you cut costs and carbon through:**



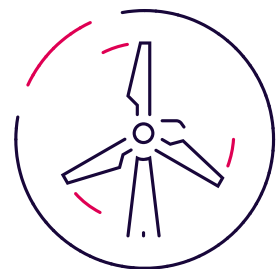
**Energy efficiency audits and action**



**Renewables purchasing**



**Flexible energy consumption/  
demand side response**



**On-site generation projects**

Built for





# Get in touch

Need advice on utilities procurement? Want to find out how we can support your new energy project?

To find out more about a service that's built for you, contact the team on:

**[hello@inspiredenergy.co.uk](mailto:hello@inspiredenergy.co.uk)**

**or call: 01772 689 250**

**[www.inspiredenergy.co.uk](http://www.inspiredenergy.co.uk)**

**Inspired. By you.**

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